

**PART I. FINANCIAL INFORMATION**  
**ITEM 1. FINANCIAL STATEMENTS**

**Tesla, Inc.**  
**Consolidated Balance Sheets**  
(in millions, except per share data)  
(unaudited)

	March 31, 2021	December 31, 2020
<b>Assets</b>		
Current assets		
Cash and cash equivalents	\$ 17,141	\$ 19,384
Accounts receivable, net	1,890	1,886
Inventory	4,132	4,101
Prepaid expenses and other current assets	1,542	1,346
Total current assets	24,705	26,717
Operating lease vehicles, net	3,396	3,091
Solar energy systems, net	5,933	5,979
Property, plant and equipment, net	13,868	12,747
Operating lease right-of-use assets	1,647	1,558
Digital assets, net	1,331	—
Intangible assets, net	299	313
Goodwill	206	207
Other non-current assets	1,587	1,536
<b>Total assets</b>	<b>\$ 52,972</b>	<b>\$ 52,148</b>
<b>Liabilities</b>		
Current liabilities		
Accounts payable	\$ 6,648	\$ 6,051
Accrued liabilities and other	4,073	3,855
Deferred revenue	1,592	1,458
Customer deposits	745	752
Current portion of debt and finance leases	1,819	2,132
Total current liabilities	14,877	14,248
Debt and finance leases, net of current portion	9,053	9,556
Deferred revenue, net of current portion	1,294	1,284
Other long-term liabilities	3,283	3,330
<b>Total liabilities</b>	<b>28,507</b>	<b>28,418</b>
Commitments and contingencies (Note 12)		
Redeemable noncontrolling interests in subsidiaries	601	604
Convertible senior notes (Note 10)	—	51
<b>Equity</b>		
Stockholders' equity		
Preferred stock; \$0.001 par value; 100 shares authorized; no shares issued and outstanding	—	—
Common stock; \$0.001 par value; 2,000 shares authorized; 963 and 960 shares issued and outstanding as of March 31, 2021 and December 31, 2020, respectively	1	1
Additional paid-in capital	27,623	27,260
Accumulated other comprehensive income	143	363
Accumulated deficit	(4,750)	(5,399)
Total stockholders' equity	23,017	22,225
Noncontrolling interests in subsidiaries	847	850
<b>Total liabilities and equity</b>	<b>\$ 52,972</b>	<b>\$ 52,148</b>

The accompanying notes are an integral part of these consolidated financial statements.

Tesla, Inc.

**Consolidated Statements of Operations**  
(in millions, except per share data)  
(unaudited)

	Three Months Ended March 31,	
	2021	2020
<b>Revenues</b>		
Automotive sales	\$ 8,705	\$ 4,893
Automotive leasing	297	239
Total automotive revenues	9,002	5,132
Energy generation and storage	494	293
Services and other	893	560
Total revenues	10,389	5,985
<b>Cost of revenues</b>		
Automotive sales	6,457	3,699
Automotive leasing	160	122
Total automotive cost of revenues	6,617	3,821
Energy generation and storage	595	282
Services and other	962	648
Total cost of revenues	8,174	4,751
<b>Gross profit</b>	2,215	1,234
<b>Operating expenses</b>		
Research and development	666	324
Selling, general and administrative	1,056	627
Restructuring and other	(101)	—
Total operating expenses	1,621	951
<b>Income from operations</b>	594	283
Interest income	10	10
Interest expense	(99)	(169)
Other income (expense), net	28	(54)
<b>Income before income taxes</b>	533	70
Provision for income taxes	69	2
<b>Net income</b>	464	68
Net income attributable to noncontrolling interests and redeemable noncontrolling interests in subsidiaries	26	52
<b>Net income attributable to common stockholders</b>	<u>\$ 438</u>	<u>\$ 16</u>
Net income per share of common stock attributable to common stockholders (1)		
Basic	<u>\$ 0.46</u>	<u>\$ 0.02</u>
Diluted	<u>\$ 0.39</u>	<u>\$ 0.02</u>
Weighted average shares used in computing net income per share of common stock (1)		
Basic	<u>961</u>	<u>915</u>
Diluted	<u>1,133</u>	<u>994</u>

(1) Prior period results have been adjusted to reflect the five-for-one stock split effected in the form of a stock dividend in August 2020.

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**Tesla, Inc.**  
**Consolidated Statements of Cash Flows**  
(in millions)  
(unaudited)

	<b>Three Months Ended March 31,</b>	
	<b>2021</b>	<b>2020</b>
<b>Cash Flows from Operating Activities</b>		
Net income		68
	\$	\$
Adjustments to reconcile net income to net cash provided by (used in) operating activities:		
Depreciation, amortization and impairment	621	553
Stock-based compensation	614	211
Inventory and purchase commitments write-downs	49	45
Foreign currency transaction net (gain) loss	(2)	19
Non-cash interest and other operating activities	8	111
Digital assets gain, net	(101)	—
Changes in operating assets and liabilities:		
Accounts receivable	(24)	(14)
Inventory	(106)	(981)
Operating lease vehicles	(426)	(197)
Prepaid expenses and other current assets	(143)	(154)
Other non-current assets	(168)	40
Accounts payable and accrued liabilities	672	(265)
Deferred revenue	162	53
Customer deposits	(2)	88
Other long-term liabilities	23	(17)
Net cash provided by (used in) operating activities	1,641	(440)
<b>Cash Flows from Investing Activities</b>		
Purchases of property and equipment excluding finance leases, net of sales	(1,348)	(455)
Purchases of solar energy systems, net of sales	(12)	(26)
Purchases of digital assets	(1,500)	—
Proceeds from sales of digital assets	272	—
Receipt of government grants	6	1
Net cash used in investing activities	(2,582)	(480)
<b>Cash Flows from Financing Activities</b>		
Proceeds from issuances of common stock in public offerings, net of issuance costs	—	2,309
Proceeds from issuances of convertible and other debt	2,983	2,802
Repayments of convertible and other debt	(4,038)	(2,318)
Collateralized lease repayments	(6)	(97)
Proceeds from exercises of stock options and other stock issuances	183	160
Principal payments on finance leases	(101)	(100)
Debt issuance costs	(5)	—
Proceeds from investments by noncontrolling interests in subsidiaries	—	19
Distributions paid to noncontrolling interests in subsidiaries	(32)	(67)
Net cash (used in) provided by financing activities	(1,016)	2,708
Effect of exchange rate changes on cash and cash equivalents and restricted cash	(221)	(24)
Net (decrease) increase in cash and cash equivalents and restricted cash	(2,178)	1,764
Cash and cash equivalents and restricted cash, beginning of period	19,901	6,783
Cash and cash equivalents and restricted cash, end of period	\$ 17,723	\$ 8,547
<b>Supplemental Non-Cash Investing and Financing Activities</b>		
Acquisitions of property and equipment included in liabilities	\$ 1,061	\$ 415
Leased assets obtained in exchange for finance lease liabilities	\$ 64	\$ 32
Leased assets obtained in exchange for operating lease liabilities	\$ 179	\$ 60

The accompanying notes are an integral part of these consolidated financial statements.